

LES PORTEURS DE PROJETS TEMOIGNENT

The background of the slide is composed of several large, overlapping triangles in a light olive green color, set against a white background. The triangles are arranged in a way that creates a dynamic, geometric pattern. One large triangle points towards the bottom right, while others are positioned around it, some pointing in different directions, creating a sense of movement and depth.

-
- Noémie Henry, Directrice d'Epicuris,
 - Patrice Thiry, CEO de La Maison de l'entreprise,
 - Fabian Collard, Directeur général d'Idelux,
 - Dominique Demonté, Directeur du Biopark.

EPICURIS asbl – centre de compétence

« Redynamisation du secteur des métiers de bouche » - Projet FEDER 2007-2013

Chef de file: IFAPME



Objectif:

- Apporter des réponses en termes de formation qualifiante aux difficultés de recrutement constatées dans le secteur des métiers de bouche

Réalisations:

- Agrandissement du centre (extension de 800 m²)
- Acquisition d'équipements didactiques



[Mobilier de classe spécifique HoReCa – gradins]

EPICURIS asbl – centre de compétence

QUELQUES CHIFFRES

- ✓ 36.508 personnes ayant bénéficié d'une formation
- ✓ 776.238 heures de formations dispensées



➡ Taux moyen d'insertion : 75%



En mai 2009, Epicuris obtient le label QFor. Label de qualité pour les activités de formation

Nos accompagnements

**Création :
1.202 conseils
ponctuels &
294 projets
accompagnés
bourse de
préactivité**

**Recherche de
financements :
396**

**Développement :
500**

**Réalisation
plan
d'affaires /
BM : 403**

**Hébergement :
135**

1. EBIC LME, Core Business

Pre-activity

Pre-incubation

Incubation

Supporting

Accelerate
YIC

Building a chain of values based upon innovation & creativity, design & entrepreneurship

Key Partners Who are our Key Partners? What do they do for us? What do we do for them? What are the mutual benefits? What are the risks? What are the rewards?	Key Activities What activities do we perform to make our Value Propositions happen? What are the most important activities? What are the least important activities? What are the risks? What are the rewards?	Value Propositions What value do we offer to our Customers? What are the most important value propositions? What are the least important value propositions? What are the risks? What are the rewards?	Customer Relationships What type of relationship do we have with our Customers? What are the most important customer relationships? What are the least important customer relationships? What are the risks? What are the rewards?	Customer Segments Who are our target customers? What are the most important customer segments? What are the least important customer segments? What are the risks? What are the rewards?
Key Resources What resources do we need to make our Value Propositions happen? What are the most important resources? What are the least important resources? What are the risks? What are the rewards?		Channels Through which channels do we reach our Customers? What are the most important channels? What are the least important channels? What are the risks? What are the rewards?		
Cost Structure What are the most important costs of our business model? What are the least important costs of our business model? What are the risks? What are the rewards?			Revenue Streams How do we generate revenue? What are the most important revenue streams? What are the least important revenue streams? What are the risks? What are the rewards?	

2. EBIC LME's own infrastructures



GALAXIA

Objectif : Développer un pôle d'activités économiques liées au domaine spatial sur le site de l'Euro Space Center.

- Collaboration avec des acteurs privés du secteur d'envergure internationale.
- Caractère innovant

Construction et aménagement d'un centre d'entreprises

- Connexion en fibres optiques
- Équipements spécifiques
- 1.800 m² pour une cinquantaine de bureaux.
- 4.400 m² de panneaux photovoltaïques

Un élément déclencheur:

- ESA Bic Wallonie Redu (12 sociétés incubées)
- ESA Academy
- Knowledge Center (actuellement 7 stagiaires en entreprise)
- Galileo Integrated Logistic Support Center
- Et demain : Galileo Security Monitoring Center ?



Pour en savoir plus : www.galaxia-park.eu



BASTOGNE WAR MUSEUM

Programme ambitieux de dynamisation du tourisme de mémoire en Wallonie par un renforcement de l'offre sur un pôle touristique reconnu : Bastogne

Objectif poursuivi : créer sur le site de la Bataille des Ardennes un **concept de référence belge traitant de la Seconde Guerre mondiale**, référence ouverte sur l'Europe et le monde dans une approche globale.

Ce centre de Mémoire a été en partie développé dans le bâtiment qui occupait par le passé le Bastogne Historical Center et dans une annexe construite pour le projet.

Année	Nombre de visiteurs	Année	Nombre de visiteurs
2014	147 500 visiteurs	2016	124 500 visiteurs
2015	148 500 visiteurs	2017	130 000 visiteurs



Hainaut-Biomed

RECHERCHE

VALORISATION

FORMATION

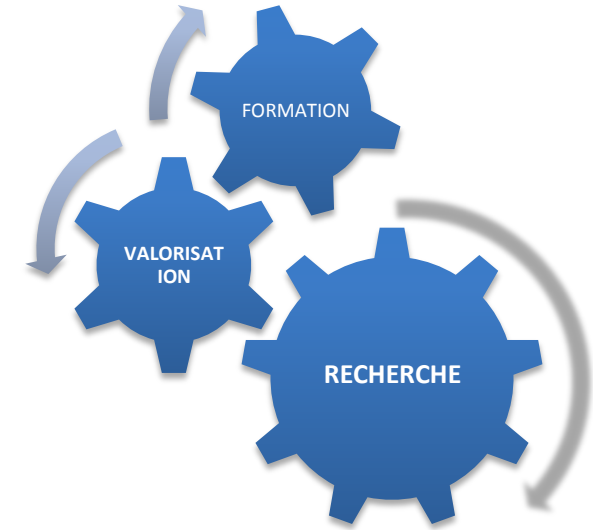


OPCAM
PSEUDART



PROJET MIRVAL

Une approche Intégrée

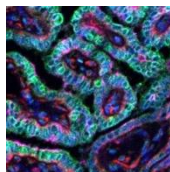


- Portefeuille Recherche (création d'un Centre d'imagerie et deux projets en Bioproduction et Thérapie cellulaire)

- Bénéficiaires :



...et bien d'autres sociétés



- 10 techniques d'imagerie différentes, la plus large gamme en Belgique
- 20 personnes : médecins, biologistes, chimistes, ingénieurs, bioingénieurs
- 70 thèses et MFE ayant bénéficié de l'utilisation de la plateforme
- Collaborations avec 13 universités et 30 sociétés belges et internationales
- > 200 publications

BoneTherapeutics

peutics

		Phase IIA	Phase IIB	Phase III	Partenaire
	ALLOB® Fusion vertébrale	Intermédiaire	Résultats positifs ✓		AsahiKASEI
	ALLOB® Fractures en retard de consolidation	Finalisée	Résultats positifs ✓		
	PREOB® Ostéonécrose de la hanche	En cours			



STRONG AND UNITED IN BELGIUM

In 1994, the Université Libre de Bruxelles (ULB) took a historic decision and established Charleroi, Belgium, as a biotechnology hub. Thanks to support from Europe and Wallonia, the inauguration of the Institute of Molecular Biology and Medicine (IMBM) took place in 1999.

The ULB's goal was to create a biopark that was both an academic-research centre and a driver of economic development for the city of Charleroi which, as the former flagship of the steel industry, was undergoing a complete industrial transformation.

This gamble paid off. Today, the Charleroi Biopark brings together more than 1,200 people within:

- Four research institutes: the IMBM, the Institute for Medical Immunology, the Centre for Microscopy and Molecular Imaging, and the Plant Biology Research Laboratory;
- Two incubators, responsible for creating, attracting and supporting the company growth;
- The IMBM training centre, which helps companies to grow by developing specific training programmes; and
- More than 47 companies, several of which are international.



These developments have been possible thanks to the cooperation, at the Biopark level, of research activities, training, technology transfer and industrial developments. A smart specialisation strategy has also been implemented to encourage development in three areas: immunology, imaging and cell therapy.

Other determining factors include the will of political bodies to support growth in the sector, the presence in Wallonia of major industry players such as GSK Vaccines or UCB, and the establishment of public and private investor networks. Biopark companies have attracted more than EUR 500 million in private investment.

Without initial investment from the ULB, EU and Wallonia, the Biopark would not exist. However, its ongoing success is also the result of a clear strategy, an alignment of national, regional and local policies, and the convergence of public and private actors. After all, Belgium's motto is 'unity makes strength'.

Dominique Demonté,
Director of BIOPARK Charleroi Brussels South, Belgium



BIOPARK
CHARLEROI BRUSSELS SOUTH



- 1100 personnes
- 30 nationalités
- 3 centres de recherche
- 10 bâtiments
- 47 sociétés



- 4900 participants
- > 120.000 heures stagiaires
- 400 modules de formations dispensés
- 202 chercheurs d'emplois (taux d'insertion entre 85-100%)
- Collaboration avec toutes les universités francophones et 65 sociétés

The background features a repeating pattern of large, light green triangles pointing towards the center, creating a star-like or X-shaped effect. The triangles are set against a white background.

**Merci pour
votre attention**